



## *Security System Integration*

December 12, 2012

University of Kentucky  
Purchasing Division 322 Peterson Service Building  
Lexington, KY 40506

### **Criteria 1 Qualifications, Dallmann Systems, Inc.**

- a) Dallmann Systems founded in 1971, is based in the Louisville, Kentucky Metro area with offices in Jeffersonville, Indiana .Dallmann Systems, Inc. Specializes in large scale security integration, from the design, project management, implementation, training and warranty/service contract phases. Dallmann Systems continues to be financial stable and able to provide bonding for this project, DSI has never defaulted a loan, has no pending liens or judgments pending. Dallmann Systems is registered with the Commonwealth of Kentucky to do business, and is licensed in Lexington to install security systems. The sole owner of Dallmann Systems, Inc. is Thomas A Dallmann, of 8323 Plum Valley Drive, Sellersburg, IN 47172, and is the primary contact for this project.

❖ See [www.dallmannsystems.com](http://www.dallmannsystems.com)



- b) Dallmann Systems, Inc. has performed security integration work on projects ranging to over 8 million dollars. Resent projects of this scope of technical skills and project management have performed for,
- Hollywood casino Lawrenceburg, Indiana
  - Shawnee State University, Portsmouth, OH

1247 Bridgeport Dr  
Jeffersonville, IN 47130  
[www.dallmannsystems.com](http://www.dallmannsystems.com)



## Security System Integration

- Louisville, International Airport
- National Amusements Entertainment
- ❖ Attached are Integrator partner letters from Next Level and Talk-A-Phone (Section 9)
- c) Dallmann Systems have assembled an expert team of technicians, project managers and engineers to install, commission and service the proposed system. The team employee numbers are as follows, Included in the team are Microsoft and Cisco certified engineers employed by DSI, ADS and NLSS, also CAD operators for preparing shop and as built drawings.
  - Dallmann Systems, Inc. 20 Employees
  - ADS
  - Dixon Electric
  - Atlas
- d) Estimated personnel resources for this project.
  - Dallmann Systems, Inc.
  - ADS
  - Atlas
  - Dixon Electric
  - NLSS
- e) Please see attached certifications for Next Level Security Systems.( Section 10)
- f) Location of certified technicians. As part of our commitment to provide trained personnel DSI and its partner team, at time of RFP response has **15** NextLevel certified techs. 7 of the certified Techs live in the Louisville Area, 6 Techs live in within 25 miles of Lexington, and 2 live out of State.

Dallmann Systems will comply with specified response times of 4 hours on site 24 hours a day

- g) Senior Project Manager: Thomas A Dallmann
  - 35 Years in Electronic Security Business
  - Owner of Dallmann Systems, Inc. for 5 years Employed at Dallmann Systems for 35 years.
  - Resent Projects Managed.
    1. Louisville International Airport Emergency Operation Center  
Managed the upgrade of a 1.6 million dollars move and upgrade of the Emergency Operations Center, included new fiber backbone, new fire alarm, new PA system, New IP based video management system, coordinated relocation of systems with no downtime. Coordinated 4 subcontracting companies.



## *Security System Integration*

2. Hollywood Casino Lawrenceburg, Indiana  
Managed the installation of a 2000 camera casino installation from the ground up coordinating cable infrastructure, camera installation and system compliance and commissioning.

### h). Team Structure

Dallmann Systems, Inc. (DSI) - Project Management

- 1) Project Management and Coordination
- 2) Project Bonding
- 3) Financial responsibility
- 4) Equipment procurement and delivery
- 5) Training coordination
- 6) Warranty services coordination

Advanced Digital Solutions, (ADS) - Systems Programming and Integration

DSI will be leveraging the extensive experience of ADS in the implementation of enterprise security management systems.

- 1) Installation, Setup and programming of the NextLevel security gateways and storage solutions.
- 2) All Security Device Head-End cable management and termination
- 3) Mass Notification Head-End and programming

Atlas Companies - Door Hardware and Electronic Locking Systems

- 1) Provide design and door hardware schedule
- 2) Provide and install door hardware

Dixon Electric Company - Infrastructure

- 1) All system infrastructures Copper and Fiber
- 2) Camera and access control peripheral device installation
- 3) Installation of Mass notification speakers and stanchions
- 4) All electrical power connections and raceways

NextLevel Security Systems (NLSS) - Core Software Solution

- 1) VMS/SMS provider
- 2) Database Integration



## *Security System Integration*

- i) Project manager shall institute a schedule using a project management scheduling software such as Microsoft Project that will list each construction phase and benchmark dates for each team member.

Create submittal package/Shop Drawings from each subcontractor for engineer approval as working "approved" construction documents.

Weekly Project meetings with Subcontractors to discuss schedules and progress, RFI to be submitted at this time for owner input.

By-weekly owners meeting to be attended by owner representative, Engineer and subcontractors to discuss any contractor submitted RFIs.

Create warranty and closeout documents for submittal to Engineer detailing warranty and maintenance procedures.

- j) Resources

Dallmann Systems, Inc. has examined the requirements of the RFP and has assembled a team that has the expertise and resources to complete the project plus provide ongoing installation, support, training and equipment as it is required.

- k) See Attached Chart